

# *Ocean Rate Bulletin*



## **Raisins:**

### **Total TEU/FEU:**

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during October, 2004. The denominator represents the total number of TEU shipped, by all carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October, 2004.

### **Market Share-October:**

Each carrier's current market share is based on the number of containers shipped during October, 2004. Source: PIERS, October, 2004.

### **Market Share-CY 2004:**

Each carrier's market share is based on the total number of containers shipped throughout the 2004 calendar year. Source: PIERS, 2004.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web", and individual shipping line websites.

### **Ocean Rates:**

Ocean rates are applicable for December 31, 2004. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztaiff rate retrieval system, and individual shipping line websites.

### **Container Rate:**

Container rates for Raisins are quoted on full, 17 KT per 20-foot dry containers unless otherwise noted.

### **Definitions:**

AI = All Inclusive  
ARB = Arbitrary Charge  
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.  
CAF = Currency Adjustment Charge  
CFS = Container Freight Station - used to consolidate shipments.  
Chassis = Chassis Surcharge  
KT = 1,000 Kilograms (Metric Ton).  
PC = Per Container  
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).  
TEU = 20-foot Equivalent Unit (20-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 690-1304 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Raisins

Monthly Market Share For: October 2004

Month\Year: 0.6 \ 3.4

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	100%	42%	20	\$2,070	\$220	\$40							\$2,330
NYK Line	0%	29%	29										
Maersk-SeaLand	0%	29%	32	\$980	\$220	\$40							\$1,240
Average Container Rate													\$2,330

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Raisins

Monthly Market Share For: October 2004

Month\Year: 9.0 \ 97.1

Month\Year: 9.0 \ 97.1

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
COSCO	78%	42%	12										
Hanjin	11%	31%	9										
China Shipping	11%	1%	21 <sup>5</sup>										
K Line	0%	11%	12										
NYK Line	0%	4%	10										
Zim Line	0%	3%	18										

*Average Container Rate*

<sup>5</sup> Transit time is based on departure from Los Angeles, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Raisins

Monthly Market Share For: October 2004

Month\Year: 2.0 \ 9.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hyundai	50%	22%	36 <sup>5</sup>										
China Shipping	50%	11%											
OOCL	0%	67%	17	\$696	\$220	\$40							\$956

*Average Container Rate*

5 Transit time is based on departure from Los Angeles, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Raisins

Monthly Market Share For: October 2004

Month\Year: 8.0 \ 46.5

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
CMA-CGM	63%	11%	19										
COSCO	13%	22%	16										
K Line	13%	19%	13	\$800	\$112	\$40							\$952
Hapag-Lloyd	13%	4%	12	\$800	\$220	\$40							\$1,060
NYK Line	0%	15%	12										
Maersk-SeaLand	0%	8%	19	\$520	\$220	\$40							\$780
Evergreen	0%	6%	14										
OOCL	0%	5%	12	\$1,160	\$220	\$40							\$1,420
Average Container Rate													\$1,006

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Raisins

Monthly Market Share For: October 2004

Month\Year: 39.0 \ 186.6

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Yang Ming	41%	42%	13	\$1,105	\$220	\$40							\$1,365
Evergreen	15%	16%	12										
Maersk-SeaLand	10%	11%	21	\$520	\$220	\$40							\$780
NYK Line	10%	7%	11										
COSCO	8%	9%	13										
Hanjin	8%	4%	11										
MOL	5%	2%	16										
K Line	0%	3%	13	\$660	\$112	\$40							\$812
Average Container Rate													\$1,248

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Raisins

Monthly Market Share For: October 2004

Month\Year: 13.0 \ 40.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Maersk-SeaLand	62%	53%	26	\$680	\$220	\$40							\$940
OOCL	23%	20%	16										
Yang Ming	8%	5%	16	\$1,710	\$220	\$40							\$1,970
Evergreen	0%	13%	21										
Hanjin	0%	5%	18										
Average Container Rate													\$1,054

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Raisins

Monthly Market Share For: October 2004

Month\Year: 9.5 \ 31.5

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Maersk-SeaLand	74%	32%	27	\$620	\$220	\$40							\$880
Hanjin	16%	8%	19										
Evergreen	11%	3%	18										
OOCL	0%	25%	14	\$1,805	\$275	\$40							\$2,120
Hyundai	0%	25%	31 <sup>5</sup>										
Hapag-Lloyd	0%	3%	21	\$1,250	\$220	\$40							\$1,510
NYK Line	0%	3%	20										
Average Container Rate													\$880

5 Transit time is based on departure from Los Angeles, CA.



# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Shanghai, China

Raisins

Monthly Market Share For: October 2004

Month\Year: 3.8 \ 24.8

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
NYK Line	80%	48%	20										
Hapag-Lloyd	20%	11%	14	\$1,700	\$220	\$40							\$1,960
Maersk-SeaLand	0%	20%	15	\$520	\$220	\$40							\$780
K Line	0%	8%	14										
COSCO	0%	4%	21										
Average Container Rate													\$1,960

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Raisins

Monthly Market Share For: October 2004

Month\Year: 13.0 \ 69.2

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
NYK Line	31%	33%	17										
Hyundai	31%	25%	28 <sup>5</sup>										
K Line	23%	17%	19										
Maersk-SeaLand	15%	7%	27	\$600	\$220	\$40							\$860
MOL	0%	7%	20										
COSCO	0%	4%	21										
Hapag-Lloyd	0%	4%	17	\$950	\$220	\$40							\$1,210
Average Container Rate													\$860

5 Transit time is based on departure from Los Angeles, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

Raisins

Monthly Market Share For: October 2004

Month\Year: 85.0 \ 582.3

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
K Line	36%	23%	8	\$868	\$112	\$40							\$1,020
Hapag-Lloyd	34%	52%	9	\$1,058	\$14 <sup>16</sup>	\$40	49%	\$520					\$2,360
Yang Ming	18%	6%	10										
COSCO	5%	3%	10										
Hanjin	4%	6%	9										
Maersk-SeaLand	2%	4%	12	\$580	\$220	\$40							\$840
Hyundai	1%	1%	12 <sup>5</sup>										
Average Container Rate													\$1,641

<sup>16</sup> Rate is calculated per KT not by container.

<sup>5</sup> Transit time is based on departure from Los Angeles, CA.